

## AGENT RATE PACKAGE TOURS FOR VISIT FLORES ISLAND & KOMODO NATIONAL PARK – 2018/2019



### Confidentiality Agreement!

This proposal contains confidential information owned by PT. Flores Komodo TOURS and is intended for use by institutions whose names are mentioned above. This proposal is not for the consumption of others.

#### PT. Flores Komodo TOURS

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## I. INTRODUCTION

Warm greetings from PT. Flores Komodo TOURS

As part of the tourism businesses in Indonesia, PT. Flores Komodo TOURS feel that we have the same responsibilities with the Department of Tourism or related parties to promote the natural richness and diversity of Indonesian culture, especially on the island of Flores and the surrounding areas in the province of NTT. With the existence of the island of Flores and Komodo island is already global, it is not impossible the development of tourism in the province of NTT surely will be very rapid. Along with that, we the PT. Flores Komodo TOURS located in Sikka regency, East Nusa Tenggara province wants to participate actively promoting it, in all parts of Indonesia to cooperate with the tour & travel agents who serve booking a package tour to the island of Flores and Komodo Island. We have a strong commitment to help provide the best service to the tourists who want to learn or know more or just enjoy the natural beauty and diversity of our culture. With good cooperation based on and supported by the trust Mr / Ms to choose PT. Flores Komodo TOURS as a business partner in tour & travel Mr / Ms, we invite Mr. / Ms to join in this cooperation. In this letter contains price contract agent for a package tour to the island of Flores and Komodo Island that apply to:

<b>Company Name :</b>	
<b>Address :</b>	
<b>Telp. :</b>	
<b>Fax. :</b>	
<b>Mobile Ph. :</b>	
<b>Email :</b>	
<b>Person in Charge :</b>	
<b>Title of Job :</b>	

## II. WHAT TO BRING

1. Light Clothing. Preferably cotton and at least one long-sleeved shirt and pants.
2. Bath Clothes, Towel and Swimsuit.
3. Shoes slippers or sandals and sneakers or boots streets.
4. The camera and battery (plus reserves) and its charger.
5. Memory card for the camera.
6. Bring a sweater or a light jacket to stay in a cool area.
7. Bring sunscreen / sunblock.
8. Cream anti-mosquito / insect repellent other.
9. First Aid Standard Equipment. We also provide, however we advised to bring your own if in case there is an allergy or prefer to bring their own First Aid Equipment.
10. Snorkels, masks and fins set (We provide all of them in Riung-17 Island and also in Komodo National Park but you also can bring your own).
11. Signal for mobile phone in Flores Island areas is coverage by TELKOMSEL.
12. The guest can bring the favourite songs by flash dish, DVD/VC for relaxed I our car and boat.

## III. PAYMENT PROCEDURE

### 1. Reservations & Cancelations

All reservations will be processed if the agent confirmed the booking for tourists via email. If tourists want to make modifications / changes to the itinerary / route / destination, then the agent must send requested changes email to us.

### 2. For the purposes of data collection, the agent is required to submit personal data of guests and flight schedules and other information related to the needs of guests during the tour.

### 3. Documents Traveller

Every foreign tourists to Indonesia must obtain a visa to enter the destination city and must have a passport valid for at least 6 months after the date of return to their home country. For visitors both domestic and foreign tourists should ensure that visitors already have tickets for both departing and return flights if using an airplane.

### 4. Affidavit of Healthy for Guest (AoHfG)

Each participant of the tour, must fill out the AoHfG form and sign off the letter will provide by PT. Flores Komodo Tours, cannot be represented to be filled, except by children under 15 years old with guidance of their parents.

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5. Obligations

PT. Flores Komodo TOURS is not responsible for any damage caused by the agent computer virus that infects during the transaction by email / data transmission between the agent and the PT. Flores Komodo TOURS. Our computer device equipped with anti-virus software.

6. Compensation

PT. Flores Komodo TOURS and tourists going to the island of Flores and Komodo island agree to indemnify and hold each other harmless from and against any claim, demand, including - but not limited - legal and accounting fees were reasonable as a result of the use of the material in our website, including software, or violation of the terms of this agreement or inaccuracy of information or availability or quality of the products provided by third parties.

7. Force Majeure

Article 4 above apply in the case of Force Majeure. These include war, riots, strikes, terrorism, natural disasters or industrial, governmental regulations, communication or utility failure, material shortages or rationing, schedule / things other emergency related to the airline or events and other events that cannot be avoided PT. Flores Komodo TOURS.

8. Law of Treaties between PT. Komodo Flores TOURS with Travellers and Agent

If any legal action should be taken in regard to an agreement that is set, it must be in accordance with Law of the Republic of Indonesia.

9. Payment Method

Deposit and Payment stages as follows:

- 50% when making the booking confirmation
- 50% 15 days before the start of the tour or hotel reservations

10. Supplementary Terms and Conditions

PT. Flores Komodo TOURS as a liaison between tourists and service providers who may have certain terms and conditions other than as mentioned here. Therefore, additional terms and conditions apply as necessary and will be delivered later.

11. Payment can be made by transfer to the Account



Bank Mandiri KCP Maumere

Account Number : 161-00-0189281-4

Name of Account : PT. FLORES KOMODO TOURS



## 12. Cancellation Procedure

Cancellation package by cutting the administrative costs of the following:

- 35% when the cancellation is made, 30 days before start the trip
- 50% when the cancellation is made, 15 days before start the trip
- No return of payments already made, if the cancellation of the trip is done on the day of travel to done.

## IV. STATEMENT OF APPROVAL

I hereby on behalf of companies / agencies listed below acknowledge receipt and approved the contents of this contract as a whole.

<b>Company Name :</b>	
<b>Authorized representative of the Company :</b>	
<b>Title of Position :</b>	

## V. TARGET OF CONTRACT

The contract rate in 2018/2019 is valid until March 1<sup>st</sup>, 2019. But at the time - a certain time which is necessary if there is an adjustment rate with respect to the policies issued by the government or other parties who have a direct impact on the entire cost of travel in tour packages that we provide, we will further delivered to the agent partner.

## VI. AGENT RATE FOR 2018/2019

1. Determination of consumer prices by agent partner simply adjusted to the published rate available on our website, [www.flores-komodotours.com](http://www.flores-komodotours.com) for standard program and access to <http://luxury.flores.co.id> for luxury package tours.
2. Discount that we provide for the agent that applies for the package tour to the island of Flores and Komodo Island of the total cost per-group tour can be found in Appendix.

## VII. ITINERARY TOURS

The itinerary tours and things that are included in the tour package and the things that are not included in the tour package can be found in Appendix.

VIII. CLOSING

That's, the agreement made, with the principles of profitable and beneficial for all parties. Hopefully this is a good thing in an effort to continue to promote the natural wealth and diversity cultural of our beloved Indonesia.

The agreement signed by both parties in \_\_\_\_\_ on \_\_\_\_\_

PARTIES I,  
PT. FLORES KOMODO TOURS,



OYAN KRISTIAN  
OWNER & MANAGING DIRECTOR

PARTIES II,  
\_\_\_\_\_  
TOUR & TRAVEL,

\_\_\_\_\_

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